

SEMESTER IV

B A II Psychology 2015-16 Semester IV

Title: Social Psychology: Interpersonal and group processes

D.C.VII

Code Number DC 445710

No. of Credits-4,

Marks 100 (25 internal, 75 external)

Objectives:

- To understand the factors responsible for reacting positively or negatively towards another person.
- To develop an understanding of factors affecting social processes

Module I Interpersonal attraction, close relationships and pro-social behaviour

1.1 Internal & external Determinants of Attraction: The Need to Affiliate and the Basic Role of Affect.

1.2 Factors Based on interacting with others: Similarity and Mutual Liking.

1.3. Close Relationships: Family and Friends

1.4 Bystander Effect

1.5 Factors influencing and theoretical explanations of pro-social behavior

Module II: Social Influence and Social Exchange

Objectives: After studying this module, the learner will be able to

- Understand the phenomenon of social influence.
- Learn how our thoughts and actions are changed by others.
- Understand the conditions for social exchange

2.1 Conformity and Compliance

2.2 Obedience and dependence, Indian cultural perspectives

2.3 Co-operation and competition.

2.4 Bargaining and negotiations; resolving interpersonal conflicts.

2.5 Perceived fairness in social exchange.

Module III Group processes and leadership

Objectives: After studying this module, you will be able to

- Define the term group and explain the effect of presence of others on individual's performance.

- Explain the term de-individuation
- Describe the process of decision making in a group.
- Describe the qualities of a leader and when a leader is effective.

3.1 Groups and their nature and function.

3.2 Groups and Task performance; the benefits and costs of working with others.

3.3 Decision making by groups: How it occurs and the pitfalls it faces.

3.4 Group Dynamics - Concept and studies.

3.5 Leadership

Module IV Aggression

Objectives: After studying this module, you will be able to

- Define and explain aggression.
- Describe the causes of aggression.
- Show ways of preventing aggression.

4.1 Nature of aggression and Theoretical Perspectives on Aggression.

4.2 Social determinant of aggression.

4.3 Personal causes of aggression.

4.4 Child abuse and work place violence.

4.5 Prevention and Control of Aggression.

Textbook:

1. Robert A. Baron and Donn Byrne; “Social Psychology – With Research Navigator”; 10th Edition (Pearson Education).

References

1. Robert A. Baron, Nyla R. Branscombe, Donn Byrne and GopaBhardhwaj; 2009; *Social Psychology*; 12th Edition (Pearson Education).
2. Feldman R. (2000) *Social Psychology*. Prentice hall: 2000
3. Franzoi Stephen L (2002) *Social Psychology*; 3rd Edition; McGraw Hill (Hardcover).
4. Uday Jain (1987) “The Psychology of Crowding”; New Delhi, Sage Publications.
5. Pragat Samaajik Manasshastra by Amruta Oak and Asha Parulekar